## Appendix A. 2

| Stude <br> transfer best effo | PRINCE GEORGES <br> COMMUNITY COLLEGE <br> GCC Marketing Management, A.A.S. <br> Academic Program <br> ransferring from PGCC with a conferred degree may of their 60 credits to NewU University. NewU will make transfer any additional credits based on NewU program requirements. | NewU University <br> Bachelor of Arts in Entrepreneurship <br> OR <br> Bachelor of Arts in Creativity and Innovation <br> Management <br> OR <br> Bachelor of Science in Computer and Data Science |
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| CREDITS | Prince George's Community College Requirements for Marketing Management AAS | NewU University Requirements |
| 1 | PAS-1000 First Year Experience Credits: 1 (Institutional Requirement) | Special Topics Seminar I: 1 credit (Core Curriculum) |
| 3 | BMT-1010 Introduction to Business Credits: 3 (Program Requirement; Critical Course) | Organizational Behavior (Core Curriculum) |
| 3 | EGL-1010 Composition I: Expository Writing Credits: 3 (English General Education Requirement) | The Art of Persuasion I: 3 of 4 credits (Core Curriculum) |
| 3 | ACC-1001 Principles of Accounting I Credits: 3 (Program Requirement; Critical Course) | Foundational Analytics I: 1 of 4 credits (Core Curriculum); Foundational Analytics II: 1 of 4 credits (Core Curriculum); Independent Study I: 1 of 4 credits (Program Elective) |
| 3 | INT-1010 Introduction to Information Technology Credits: 3 (Computer Literacy Institutional Requirement) | Foundational Analytics II: 3 of 4 credits (Core Curriculum) |
| 3 | BMK-2510 Introduction to Marketing Credits: 3 (Program Requirement; Critical Course) | Psychology of Human Behavior: 3 of 4 credits (Core Curriculum) |
| 3 | MAT-1140 Introduction to Statistics Credits: 3 (Mathematics General Education Requirement) | Foundational Analytics I: 3 of 4 credits (Core Curriculum) |
| 3 | BMT-1620 Financial Planning and Investments Credits: 3 (Program Requirement) | Data Analytics and Insight: 1 of 4 credits (Program Requirement or Elective); <br> Market and User Research: 2 of 4 credits (Program Requirement or Elective) |
| 3 | EGL-1320 Composition II: Writing for Business Credits: 3 (English General Education Requirement) | The Art of Persuasion II: 3 of 4 credits (Core Curriculum) |
| 3 | BMK-2630 International Marketing Credits: 3 (Program Requirement) | Modern World II: 3 of 4 credits (Core Curriculum) |
| 3 | NTR-1010 Introductory Nutrition Credits: 3 (Science No Lab General Education Elective) or <br> GEO-1010 Physical Geography Credits: 3 (Science No Lab General Education Elective) or <br> BIO-1110 Environmental Biology Credits: 3 (Science No Lab General Education Elective) | Modern World I: 1 of 4 credits (Core Curriculum); <br> Modern World II: 1 of 4 credits (Core Curriculum) Independent Study II: 1 of 4 credits (Program Elective) |
| 3 | BMK-2710 Salesmanship Credits: 3 (Program Requirement) | The Art of Persuasion I: 1 of 4 credits (Core Curriculum); <br> The Art of Persuasion II: 1 of 4 credits (Core Curriculum); <br> Independent Study II: 1 of 4 credits (Program Elective) |
| 3 | BMT-1570 Small Business Management Credits: 3 (Program Requirement) | Management: 1 of 4 credits (Program Requirement or Elective); Brand Management: 1 of 4 credits (Program Requirement or Elective); Leadership: 1 of 4 credits (Program Requirement or Elective) |
| 3 | ACC-1030 Accounting for Managers Credits: 3 (Program Requirement) | Data Analytics and Insight: 3 of 4 credits (Program Requirement or Elective) |
| 3 | COM-1010 Foundations of Communication Credits: 3 (Arts/Humanities General Education Elective) or <br> PHL-1010 Introduction to Philosophy: The Art of Questioning Credits: 3 (Arts/Humanities General Education Elective) or <br> PHL-1090 Introduction to Logic Credits: 3 (Arts/Humanities General Education Elective) | Modern World I: 3 of 4 credits (Core Curriculum) |

## Appendix A. 2

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| 3 | BMK-2730 Retail Business Management Credits: 3 (Program Requirement) | Management: 3 of 4 credits (Program Requirement or Elective) |
| 3 | BMK-2770 Advertising Credits: 3 (Program Requirement) | Psychology of Human Behavior: 1 of 4 credits (Core Curriculum); Market and User Research: 2 of 4 credits (Program Requirement or Elective) |
| 3 | BMT-2400 Strategic Management Credits: 3 (Program Requirement) | Brand Management: 3 of 4 credits (Program Requirement or Elective) |
| 3 | PHL-2400 Business Ethics Credits: 3 (Program Requirement) | Leadership: 3 of 4 credits (Program Requirement or Elective) |
| 3 | ECN-1030 Principles of Macroeconomics Credits: 3 (Social Science General Education Requirement) | Independent Study I: 3 of 4 credits (Program Elective) |
| 2 | BMK-2920 Business Marketing Internship II Credits: 2 (Program Elective) or ACC-1070 QuickBooks I Credits: 1 and ACC-1090 QuickBooks II Credits: 1 | Independent Study II/Internship: 2 of 4 credits (Program Elective) |
| 60 | Total Credits Transferred |  |
| Total Credits Remaining at NewU University |  | 60 |
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