

PGCC Marketing Management, A.A.S. Academic Program

Students transferring from PGCC with a conferred degree may transfer all of their 60 credits to NewU University. NewU will make best effort to transfer any additional credits based on NewU program requirements.



Catalog Year:

2022 - 2023

NewU University

Bachelor of Arts in Entrepreneurship

OR

Bachelor of Arts in Creativity and Innovation Management

OR

Bachelor of Science in Computer and Data Science

CREDITS	Prince George's Community College	NewU University
	Requirements for Marketing Management AAS	Requirements
1	PAS-1000 First Year Experience Credits: 1 (Institutional Requirement)	Special Topics Seminar I: 1 credit (Core Curriculum)
3	BMT-1010 Introduction to Business Credits: 3 (Program Requirement; Critical Course)	Organizational Behavior (Core Curriculum)
3	EGL-1010 Composition I: Expository Writing Credits: 3 (English General Education Requirement)	The Art of Persuasion I: 3 of 4 credits (Core Curriculum)
3	ACC-1001 Principles of Accounting I Credits: 3 (Program Requirement; Critical Course)	Foundational Analytics I: 1 of 4 credits (Core Curriculum); Foundational Analytics II: 1 of 4 credits (Core Curriculum); Independent Study I: 1 of 4 credits (Program Elective)
3	INT-1010 Introduction to Information Technology Credits: 3 (Computer Literacy Institutional Requirement)	Foundational Analytics II: 3 of 4 credits (Core Curriculum)
3	BMK-2510 Introduction to Marketing Credits: 3 (Program Requirement; Critical Course)	Psychology of Human Behavior: 3 of 4 credits (Core Curriculum)
3	MAT-1140 Introduction to Statistics Credits: 3 (Mathematics General Education Requirement)	Foundational Analytics I: 3 of 4 credits (Core Curriculum)
3	BMT-1620 Financial Planning and Investments Credits: 3 (Program Requirement)	Data Analytics and Insight: 1 of 4 credits (Program Requirement or Elective); Market and User Research: 2 of 4 credits (Program Requirement or Elective)
3	EGL-1320 Composition II: Writing for Business Credits: 3 (English General Education Requirement)	The Art of Persuasion II: 3 of 4 credits (Core Curriculum)
3	BMK-2630 International Marketing Credits: 3 (Program Requirement)	Modern World II: 3 of 4 credits (Core Curriculum)
3	NTR-1010 Introductory Nutrition Credits: 3 (Science No Lab General Education Elective) or GEO-1010 Physical Geography Credits: 3 (Science No Lab General Education Elective) or	Modern World I: 1 of 4 credits (Core Curriculum); Modern World II: 1 of 4 credits (Core Curriculum) Independent Study II: 1 of 4 credits (Program Elective)
	BIO-1110 Environmental Biology Credits: 3 (Science No Lab General Education Elective)	
3	BMK-2710 Salesmanship Credits: 3 (Program Requirement)	The Art of Persuasion I: 1 of 4 credits (Core Curriculum); The Art of Persuasion II: 1 of 4 credits (Core Curriculum); Independent Study II: 1 of 4 credits (Program Elective)
3	BMT-1570 Small Business Management Credits: 3 (Program Requirement)	Management: 1 of 4 credits (Program Requirement or Elective); Brand Management: 1 of 4 credits (Program Requirement or Elective); Leadership: 1 of 4 credits (Program Requirement or Elective)
3	ACC-1030 Accounting for Managers Credits: 3 (Program Requirement)	Data Analytics and Insight: 3 of 4 credits (Program Requirement or Elective)
3	COM-1010 Foundations of Communication Credits: 3 (Arts/Humanities General Education Elective) or	Modern World I: 3 of 4 credits (Core Curriculum)
	PHL-1010 Introduction to Philosophy: The Art of Questioning Credits: 3 (Arts/Humanities General Education Elective) or	
	PHL-1090 Introduction to Logic Credits: 3 (Arts/Humanities General Education Elective)	

Appendix A.2

BMT-2400 Strategic Management Credits: 3 (Program Requirement) Brand Management: 3 of 4 credits (Program Requirement or Elective) Brand Management: 3 of 4 credits (Program Requirement or Elective) Leadership: 3 of 4 credits (Program Requirement or Elective) ECN-1030 Principles of Macroeconomics Credits: 3 (Social Science General Education Requirement) BMK-2920 Business Marketing Internship II Credits: 2 (Program Elective) or ACC-1070 QuickBooks I Credits: 1 and ACC-1090 QuickBooks II Credits: 1	3	BMK-2730 Retail Business Management Credits: 3 (Program Requirement)	Management: 3 of 4 credits (Program Requirement or Elective)
Requirement) 3 PHL-2400 Business Ethics Credits: 3 (Program Requirement) 4 Requirement) 5 ECN-1030 Principles of Macroeconomics Credits: 3 (Social Science General Education Requirement) 6 BMK-2920 Business Marketing Internship II Credits: 2 (Program Elective) or 7 ACC-1070 QuickBooks I Credits: 1 and 8 ACC-1090 QuickBooks II Credits: 1	3		Market and User Research: 2 of 4 credits (Program Requirement or
Requirement) 3	3		Brand Management: 3 of 4 credits (Program Requirement or Elective
(Social Science General Education Requirement) 2 BMK-2920 Business Marketing Internship II Credits: 2 (Program Elective) or ACC-1070 QuickBooks I Credits: 1 and ACC-1090 QuickBooks II Credits: 1	3	` `	Leadership: 3 of 4 credits (Program Requirement or Elective)
(Program Elective) or ACC-1070 QuickBooks I Credits: 1 and ACC-1090 QuickBooks II Credits: 1	3		Independent Study I: 3 of 4 credits (Program Elective)
ACC-1090 QuickBooks II Credits: 1	2		Independent Study II/Internship: 2 of 4 credits (Program Elective)
		ACC-1070 QuickBooks I Credits: 1 and	
60 Total Credits Transferred		ACC-1090 QuickBooks II Credits: 1	
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301 Largo Road | Largo, Maryland 20774 | Phone: 301-546-PGCC (7422)